EXHIBIT D 2

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STATE OF ARKANSAS Building Systems Vulnerability

KEY POINTS

1. State of Arkansas Building Systems are Highly Vulnerable
2. The State Does Not Know The Full Details
3. Traditional IT (methods) Cannot Address these Types of Vulnerabilities

BUILDING CONTROLS BASICS

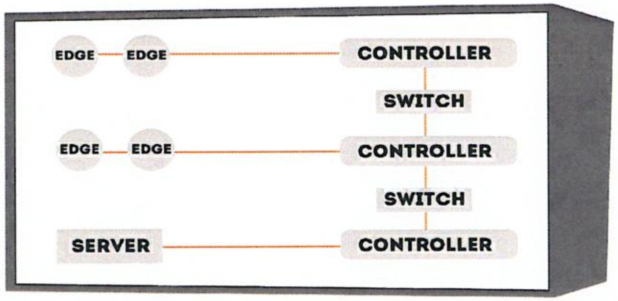
OEMs of nearly all building controls systems require digital infrastructure for full functionality of their systems.

SYSTEMS

Building controls systems **manage nearly all aspects of commercial facilities** - *HVAC, elevator, lighting, parking and metering as well as others such as daylight harvesting, irrigation, et al.*

DIGITAL

Since the 1980s nearly **every type of building control system is "digital"** - *They run on a computer, use local networks linking floor–level controllers and are Internet-connectable.*



EDGE — EDGE — CONTROLLER

SWITCH

EDGE — EDGE — CONTROLLER

SWITCH

SERVER — CONTROLLER

BUILDING CONTROLS CYBERSECURITY RISKS (!)

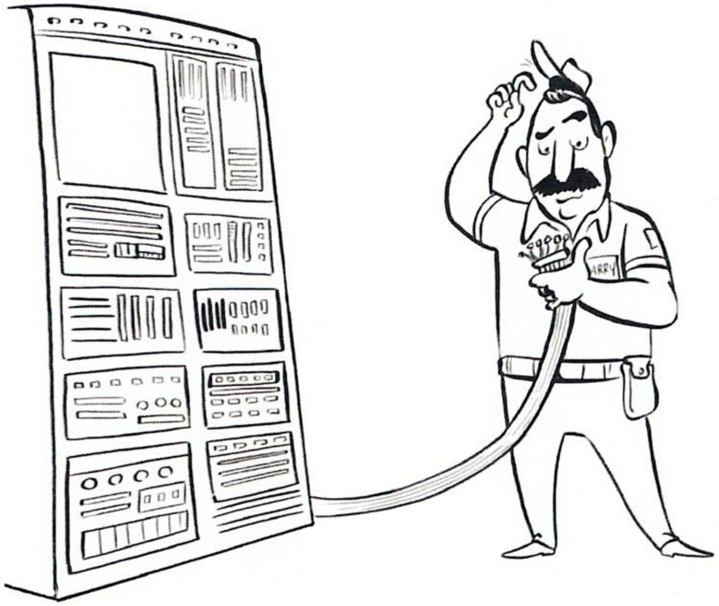
- Life Safety Incidents
- Equipment Replacement
- Productivity Loss
- State Network Infiltration
- Legislative Non-compliance
- Citizen/Voter Confidence

BUILDING CONTROLS CONTRACTOR PROBLEMS

SKILL GAPS

FRAGMENTATION

TURNOVER



NO POLICY REQUIREMENTS

- ✗ Too many of authorized users and permissions
- ✗ Simple, default or old passwords
- ✗ Same log-ins across multiple customers
- ✗ No log trail of access
- ✗ Out of date software
- ✗ Settings overrides
- ✗ No Inventory
- ✗ No backups

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IT'S NOT A PROBLEM IT CAN FIX

…because FM is a different **culture** than IT

- The actual technology is different
- Procurement & management are different
- The contractors have different skill sets

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NIST SAYS "IT" IS NOT THE RIGHT FIT

National Institute of Standards and Technology (NIST) IR 8228 states:

1. Many IoT devices interact with the physical world in ways conventional IT devices usually do not.
2. Many IoT devices cannot be accessed, managed, or monitored in the same ways conventional IT devices can.
3. The availability, efficiency, and effectiveness of cybersecurity and privacy capabilities are often different for IoT devices than conventional IT devices.

For some IoT devices, additional types of risks, including safety, reliability, and resiliency, need to be managed simultaneously with cybersecurity and privacy risks because of the effects addressing one type of risk can have on others.

KEY POINTS

1. **State of Arkansas Building Systems are Highly Vulnerable:**
   a. Loss of building use & government services
   b. Life - Safety
   c. Data security
2. **The State Does Not Know The Full Details:**
   a. *What* systems you have in every building
   b. How they are *set up* and configured
   c. How they are *connected*.
3. **Traditional IT (methods) Cannot Address this Type of Vulnerability**
   a. US Government and Military Cybersecurity Framework (NIST) for non-IT systems
   b. Different culture
   c. Different technology type

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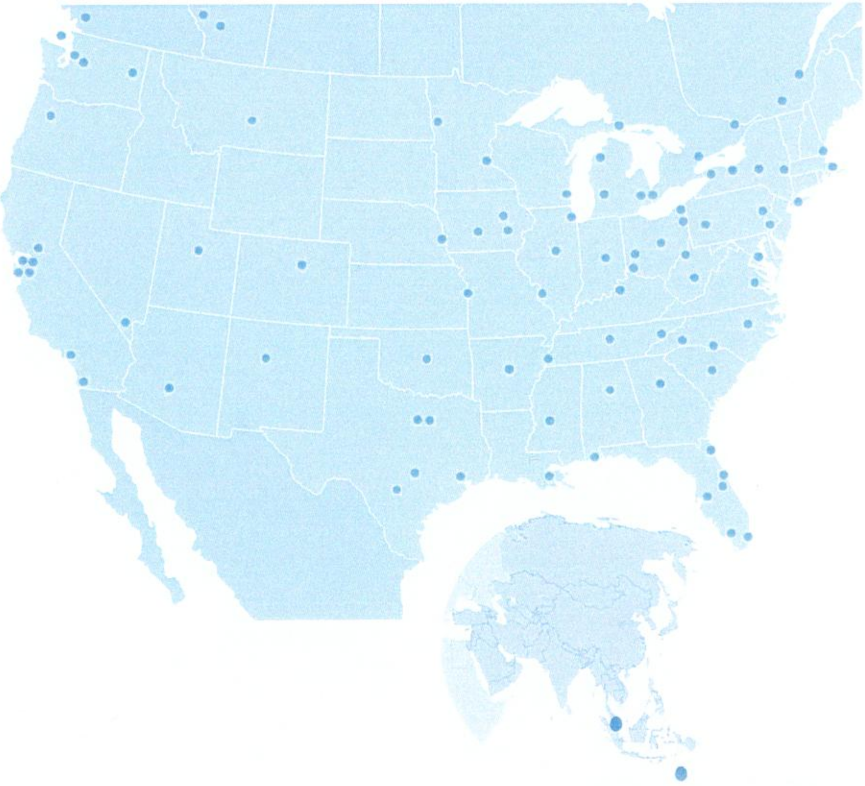
APPENDIX

ABOUT INTELLIGENT BUILDINGS

- The only company exclusively focused on Smart Building management consulting and services.
- 15 years of gold standard customers in F500/Corporate, REIT, Government/Military, Healthcare and Campus.
- Worked in 85 cities in North America, Singapore and Australia (Europe and India pending).
- Consulting on $4B+ in new construction and customers with over 4 billion square feet.
- Developed first-of-its-kind OT cybersecurity VRM tool.



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Customer by Category

INTELLIGENT BUILDINGS™

Thought leadership

HARVARD BUSINESS SCHOOL

Carnegie Mellon University

MIT Massachusetts Institute of Technology

WAKE FOREST UNIVERSITY

Georgia Tech

UNC CHARLOTTE

PENNSTATE

QUEENS UNIVERSITY OF CHARLOTTE

BERKELEY LAB

Pacific Northwest NATIONAL LABORATORY

APPA

CLINTON GLOBAL INITIATIVE

THE BROOKINGS INSTITUTE

Representative Customers

CORPORATE

NIKE

MERCK

DELL

ally

KAISER PERMANENTE

NBC UNIVERSAL

Coca-Cola

WARNER MEDIA

Google

ERICSSON

DELL

WELLS FARGO

ORACLE

ExxonMobil

CISCO

AIR PRODUCTS

MARINA BAY Sands SINGAPORE

Microsoft

verizon

COMMERCIAL

ISS

QuadReal

CK Childress Klein

CARR PROPERTIES

RIO CAN REAL VISION, SOLID GROUND.

SHORENSTEIN

Bentall Kennedy

KILROY REALTY CORPORATION

CF Cadillac Fairview

sodexo

GWL REALTY ADVISORS

OXFORD

ALEXANDRIA

LIBERTY PROPERTY TRUST

GOVERNMENT

GSA

CHARLOTTE

DEPARTMENT OF STATE UNITED STATES OF AMERICA

HOUSE OF COMMONS

FORT JACKSON

jtc Singapore

Public Services and Procurement Canada

CITY OF BELLEVUE WASHINGTON

FORT BENNING HOME OF THE INFANTRY

FORT BRAGG NORTH CAROLINA

Ontario Infrastructure Ontario

UTILITY

DUKE ENERGY

PG&E

NORESCO United Technologies

PSE PUGET SOUND ENERGY

CAMPUS

Stanford University

Harvard University

NC RESEARCH CAMPUS

ENVISION CHARLOTTE

Georgia Tech

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THANK YOU