

Stricken language would be deleted from and underlined language would be added to the law as it existed prior to this session of the General Assembly.

1 State of Arkansas  
2 85th General Assembly  
3 Regular Session, 2005  
4

*As Engrossed: H3/17/05*

# A Bill

HOUSE BILL 2783

5 By: Representatives D. Evans, Berry, Blair, Bond, Boyd, Bradford, Bright, Cowling, Dangeau, Everett,  
6 Hardwick, J. Johnson, Maloch, Mathis, Pate, Pickett, Reep, Roebuck, Thomason  
7 By: Senator Higginbothom  
8  
9

## For An Act To Be Entitled

11 AN ACT TO CREATE NEW INCENTIVES TO ENCOURAGE  
12 CERTAIN NONPROFIT ORGANIZATIONS TO LOCATE IN THE  
13 STATE OF ARKANSAS; TO PRESCRIBE THE CONDITIONS  
14 UNDER WHICH A NONPROFIT ORGANIZATION WOULD  
15 QUALIFY FOR THESE INCENTIVES; AND FOR OTHER  
16 PURPOSES.  
17

## Subtitle

18 AN ACT TO CREATE NEW INCENTIVES TO  
19 ENCOURAGE CERTAIN NONPROFIT  
20 ORGANIZATIONS TO LOCATE IN THE STATE OF  
21 ARKANSAS.  
22  
23  
24

25 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF ARKANSAS:  
26

27 SECTION 1. Arkansas Code Title 15, Chapter 4 is amended to add an  
28 additional subchapter to read as follows:

29 15-4-3201. Title.

30 This subchapter shall be known and may be cited as the "Nonprofit  
31 Incentive Act of 2005".  
32

33 15-4-3202. Legislative intent.

34 The General Assembly finds that:

35 (1) Nonprofit organizations can make a significant contribution  
36 to the local economy of Arkansas communities;



1           (2) In many instances, a nonprofit organization can locate its  
2 operations in any number of states, creating a situation in which an Arkansas  
3 community may be in the position of competing for the location with another  
4 community located out of state;

5           (3) In situations in which a nonprofit organization is  
6 considering whether to locate its operations in Arkansas, it is important to  
7 have an inducement to help the nonprofit organization decide to locate in  
8 Arkansas; and

9           (4) The offering of incentives to a nonprofit organization  
10 should occur only where the eligibility requirements in § 15-4-3204 are met.

11  
12           15-4-3203. Definitions.

13           As used in this subchapter:

14           (1) "Average hourly wage" means the weekly earnings, excluding  
15 overtime, bonuses, and company-paid benefits, of all new full-time permanent  
16 employees hired after the date of the signed financial incentive agreement,  
17 divided by the number of new full-time permanent employees, divided by forty  
18 (40);

19           (2) "County or state average hourly wage" means the weighted  
20 average weekly earnings for Arkansas residents in all industries, both  
21 statewide and countywide, as calculated by the Arkansas Employment Security  
22 Department in its most recent Annual Covered Employment and Earnings  
23 publication, divided by forty (40);

24           (3) "Financial incentive agreement" means an agreement entered  
25 into by an eligible nonprofit organization and the Department of Economic  
26 Development to provide the organization an incentive to locate or stay in  
27 Arkansas;

28           (4) "Governing authority" means the quorum court of a county or  
29 the governing body of a municipality;

30           (5) "Income" means the moneys received by a nonprofit  
31 organization for operations of the organization and shall include donations,  
32 revenue from sales or memberships, grants, or legislative appropriations;

33           (6)(A)(i) "New full-time permanent employee" means a position or  
34 job that is created pursuant to the signed financial incentive agreement and  
35 which is filled by one (1) or more employees or contractual employees who  
36 were Arkansas taxpayers during the year in which the tax credits or

1 incentives were earned.

2 (ii) The position or job held by the employee or  
3 employees shall have been filled for at least twenty-six (26) consecutive  
4 weeks with an average of at least thirty (30) hours per week.

5 (B) However, in order to qualify for the incentives  
6 authorized by this subchapter, a contractual employee shall be offered a  
7 benefits package comparable to that of a direct employee of the nonprofit  
8 organization seeking incentives under this subchapter;

9 (7) "Nonprofit organization" means an entity that has filed  
10 required documents with and been approved by the Secretary of State as having  
11 met the qualifications for a nonprofit organization in Arkansas and that has  
12 also received a § 501(c)(3) designation from the Internal Revenue Service  
13 prior to applying for the benefits afforded under this subchapter;

14 (8) "Payroll" means the total taxable wages, including overtime  
15 and bonuses, paid during the preceding tax year of the eligible nonprofit  
16 organization to new full-time permanent employees hired after the date of the  
17 signed financial incentive agreement;

18 (9)(A) "Project" means:

19 (i) Preconstruction costs, including project  
20 planning costs, architectural or engineering fees, right-of-way purchases,  
21 utility extensions, site preparations, purchase of mineral rights, building  
22 demolition, builders' risk insurance, capitalized start-up costs, deposits  
23 and process payments on eligible machinery and equipment, and other costs  
24 necessary to prepare for the start of construction;

25 (ii) Costs associated with the construction of a new  
26 plant or facility, including, but not limited to, land, building, production  
27 equipment, or support infrastructure;

28 (iii) Costs associated with the expansion of an  
29 established plant or facility by adding to the building, production  
30 equipment, or support infrastructure; or

31 (iv) Costs associated with modernization of an  
32 established plant or facility through the replacement of production or  
33 processing equipment or support infrastructure that improves efficiency or  
34 productivity.

35 (B) "Project" does not mean:

36 (i) Expenditures for routine repair and maintenance

1 that do not result in new construction or expansion;

2 (ii) Routine operating expenditures;

3 (iii) Expenditures incurred at multiple facilities;

4 or

5 (iv) The purchase or acquisition of an existing  
6 business unless there is sufficient documentation that the existing business  
7 was closed and the purchase of the existing business will result in the  
8 retention of the jobs that would have been lost due to the closure.

9 (C) In order to receive credit for or refunds related to  
10 project costs, the costs shall be incurred within four (4) years from the  
11 date the financial incentive agreement was signed by the Department of  
12 Economic Development.

13 (D) Routine operating expenditures are ineligible for  
14 benefits under this subchapter;

15 (10) "Project plan" means the plan submitted to the department  
16 containing such information as may be required by the Director of the  
17 Department of Economic Development to determine eligibility for benefits, and  
18 if approved, it becomes a supplement to the financial incentive agreement;  
19 and

20 (11) "Start of construction" means any activity that causes a  
21 physical change to the building or property identified as the site of the  
22 approved project, excluding engineering surveys, soil tests, land clearing,  
23 and extension of roads and utilities to the project site.

24  
25 15-4-3204. Eligibility.

26 (a) Only those nonprofit organizations that have a payroll of new  
27 full-time permanent employees in excess of one million dollars (\$1,000,000)  
28 annually may apply for and receive any benefits authorized by this  
29 subchapter.

30 (b) In order to qualify for any benefits authorized by this  
31 subchapter, the nonprofit organization shall:

32 (1) Pay wages that average in excess of one hundred ten percent  
33 (110%) of the lesser of the county or state average wage; and

34 (2) Receive a minimum of seventy-five (75%) of its income from  
35 out-of-state sources.

36 (c) Hospitals, medical clinics, accredited academic educational

1 institutions, and churches are specifically excluded from receiving the  
2 benefits authorized by this subchapter.

3 (d)(1)(A) Nonprofit organizations shall apply and qualify for benefits  
4 under § 15-4-3206 in order to receive the benefits under § 15-4-3205.

5 (B) A nonprofit organization cannot receive the sales and  
6 use tax refund without meeting the job creation requirements of this  
7 subchapter.

8 (2) A sales and use tax refund shall be made only if after the  
9 audit of expenditures and payroll by the Revenue Division of the Department  
10 of Finance and Administration, the division determines that the nonprofit  
11 organization is in compliance with all qualifications to receive benefits  
12 under this subchapter.

13 (e) In order to receive the benefits authorized by this subchapter,  
14 the nonprofit organization applying for benefits shall sign a financial  
15 incentive agreement with the Department of Economic Development prior to the  
16 start of any construction.

17  
18 15-4-3205. Sales and use tax refund.

19 (a)(1) An application for a sales and use tax refund under this  
20 subchapter shall be filed with the Department of Economic Development and  
21 shall include an endorsement resolution from the governing authority of a  
22 municipality or county where the nonprofit organization is or will be  
23 located.

24 (2) The resolution shall:

25 (A) Endorse the applicant's participation in the sales and  
26 use tax refund program; and

27 (B) Authorize the refund or any sales and use tax levied  
28 by the municipality or county.

29 (b)(1) The Director of the Department of Finance and Administration  
30 shall authorize a sales and use tax refund of state and local sales and use  
31 taxes, excepting the sales and use tax dedicated to the Educational Adequacy  
32 Fund as authorized by Acts 2003, Second Extraordinary Session, Number 107,  
33 and the Conservation Tax Fund as authorized by § 19-6-484, on the purchases  
34 by the nonprofit organization of the material used in the construction of a  
35 building or buildings or any addition, modernization, or improvement for  
36 housing any new or expanding nonprofit organization and machinery and

1 equipment to be located in or in connection with a building.

2 (2) To qualify for the sales and use tax refund authorized by  
3 this section, a qualified nonprofit organization shall spend in excess of  
4 five hundred thousand dollars (\$500,000) on buildings, machinery, and  
5 equipment in the new or improved facility.

6 (3) A refund shall not be authorized for:

7 (A) Routine operating expenditures; or

8 (B) The purchase of items previously purchased as part of  
9 a project under this section unless the items previously purchased are  
10 necessary for the implementation or completion of the project.

11 (c) Subject to the approval of the Department of Economic Development,  
12 a program participant may make changes in a project by written amendment to  
13 the project plan filed with the department, provided that the amendment  
14 complies with § 15-4-3207(h)(2).

15 (d) All claims for sales and use tax refunds under this section shall  
16 be denied unless they are filed with the Revenue Division of the Department  
17 of Finance and Administration within three (3) years from the date of the  
18 qualified purchase or purchases.

19  
20 15-4-3206. Payroll rebate.

21 (a) There is established on the books of the Treasurer of State, the  
22 Auditor of State, and the Chief Fiscal Officer of the State a fund to be  
23 known as the "Economic Development Incentive Fund".

24 (b) The fund shall consist of revenues designated for this fund by the  
25 Director of the Department of Finance and Administration pursuant to  
26 agreements entered into by the Department of Economic Development with  
27 qualified nonprofit organizations.

28 (c) After the Department of Finance and Administration has received  
29 the certification of the payroll of a nonprofit organization that has entered  
30 into financial incentive agreements with the Department of Economic  
31 Development for the payroll rebate authorized by this section, the Director  
32 of the Department of Finance and Administration shall transfer the  
33 appropriate amount of money for the payroll rebate designated by the  
34 financial incentive agreement from the General Revenue Fund Account of the  
35 State Apportionment Fund to the Economic Development Incentive Fund.

36 (d)(1) The award of the incentive authorized by this section is at the

1 discretion of the Director of the Department of Economic Development.

2 (2) Benefits are conditioned upon the hiring of new full-time  
3 permanent employees and certifying to the Department of Finance and  
4 Administration that the requisite payroll thresholds have been met.

5 (3) The requisite annual payroll of one million dollars  
6 (\$1,000,000) shall be reached within twenty-four (24) months of the signing  
7 of the financial incentive agreement for the benefits of this section to be  
8 approved.

9 (4) If the Director of the Department of Economic Development  
10 and the Director of the Department of Finance and Administration find that  
11 the nonprofit organization has presented compelling reasons for an extension  
12 of time, the Director of the Department of Economic Development may grant an  
13 extension of time not to exceed twenty-four (24) months to reach the  
14 requisite annual payroll of one million dollars (\$1,000,000).

15 (5) In addition to having an annual payroll of one million  
16 dollars (\$1,000,000) or more, the nonprofit organization applying for  
17 benefits under this subchapter shall pay average hourly wages in excess of  
18 one hundred ten percent (110%) of the lesser of the state or county average  
19 wage for the county in which the organization locates or expands.

20 (6) Payments to nonprofit organizations with an annual payroll  
21 in excess of one million dollars (\$1,000,000) shall be considered and may be  
22 authorized by the Director of the Department of Economic Development, after  
23 the Director of the Department of Economic Development has signed a financial  
24 incentive agreement with the nonprofit organization, in the amount of four  
25 percent (4%) of the annual payroll of the new full-time permanent employees.

26 (7) The Director of the Department of Economic Development may  
27 authorize a payroll rebate for up to five (5) years.

28  
29 15-4-3207. Administration.

30 (a)(1) All claims for sales and use tax refunds under § 15-4-3205  
31 shall be filed annually with the Revenue Division of the Department of  
32 Finance and Administration within three (3) years from the date of the  
33 qualified purchase or purchases.

34 (2) Claims filed after three (3) years from the date of the  
35 qualified purchase or purchases shall be disallowed.

36 (b)(1) The time limitation imposed by § 15-4-3205 for filing claims

1 shall be tolled if:

2 (A) A nonprofit organization fails to pay sales or use tax  
3 on an item that was taxable; and

4 (B) The applicable tax is subsequently assessed as a  
5 result of an audit by the Revenue Division of the Department of Finance and  
6 Administration.

7 (2) All claims for sales and use tax refunds relating to an  
8 audited purchase shall be entitled to a refund of interest paid on the amount  
9 of tax assessed on the audited purchase if a refund is approved for the  
10 purchase.

11 (c) A nonprofit organization must reach the investment threshold under  
12 § 15-4-3205(b)(2) within four (4) years from the date of the signed financial  
13 incentive agreement.

14 (d)(1) All claims for payroll rebates under § 15-4-3206 shall be  
15 certified to the Department of Finance and Administration and shall be  
16 recertified annually during the term of the financial incentive agreement.

17 (2) Failure to certify payroll figures and recertify those  
18 figures annually may result in a denial of payments.

19 (3)(A) If the annual payroll of the nonprofit organization  
20 applying for benefits under this subchapter is not met within twenty-four  
21 (24) months after the signing of the financial incentive agreement, the  
22 nonprofit organization may request in writing an extension of time to reach  
23 the required payroll threshold.

24 (B) If the Director of the Department of Economic  
25 Development and the Director of the Department of Finance and Administration  
26 find that the nonprofit organization has presented compelling reasons for an  
27 extension of time, the Director of the Department of Economic Development may  
28 grant an extension of time not to exceed twenty-four (24) months.

29 (e)(1) If the annual payroll of a nonprofit organization receiving  
30 benefits under this subchapter falls below the threshold for qualification in  
31 a year subsequent to the one in which it initially qualified for the  
32 incentive, the benefits outlined in the financial incentive agreement shall  
33 be terminated unless the nonprofit organization files a written application  
34 for an extension of benefits with the Department of Economic Development  
35 explaining why the payroll has fallen below the level required for  
36 qualification.



1           (2) The Director of the Department of Economic Development and  
2 the Director of the Department of Finance and Administration may approve the  
3 request for extension of time, not to exceed twenty-four (24) months, for the  
4 nonprofit organization to bring the payroll back up to the requisite payroll  
5 threshold amount and may approve the continuation of benefits during the  
6 period the extension is granted.

7           (3) If a nonprofit organization fails to reach the payroll  
8 threshold before the expiration of the twenty-four (24) months or the time  
9 period established by a subsequent extension of time, the nonprofit  
10 organization shall be liable for repayment of all payroll benefits previously  
11 received by the nonprofit organization.

12           (f)(1) If a nonprofit organization fails to maintain the average  
13 hourly wage requirements for benefits under this subchapter, the nonprofit  
14 organization shall be liable for the repayment of all payroll benefits  
15 previously received by the nonprofit organization.

16           (2) After a nonprofit organization has failed to maintain the  
17 average hourly wage requirements, the Department of Finance and  
18 Administration shall have two (2) years to collect benefits previously  
19 received by the nonprofit organization or to file a lawsuit to enforce the  
20 repayment provisions.

21           (g)(1) If a nonprofit organization fails to notify the Department of  
22 Finance and Administration that the annual payroll of the nonprofit  
23 organization has fallen below the threshold for qualification for and  
24 retention of any incentive authorized by this subchapter, the nonprofit  
25 organization shall be liable for the repayment of all payroll benefits that  
26 were paid to the nonprofit organization after it no longer qualified for the  
27 benefits.

28           (2) After a nonprofit organization has failed to notify the  
29 Department of Finance and Administration that the nonprofit organization has  
30 fallen below the payroll threshold, the Department of Finance and  
31 Administration shall have two (2) years to collect benefits previously  
32 received by the nonprofit organization or to file a lawsuit to enforce the  
33 repayment provisions.

34           (3) Interest shall also be due at the rate of ten percent (10%)  
35 per annum.

36           (h)(1) If the project costs of a qualified nonprofit organization

1 taking advantage of the sales and use tax refund offered in § 15-4-3205  
2 exceed the initial project cost estimate included in the approved financial  
3 incentive agreement, the nonprofit organization shall submit an amended  
4 project plan as soon as the cost overrun is recognized, to include the  
5 updated cost figures.

6 (2)(A) Amendments that exceed twenty-five percent (25%) of the  
7 original financial incentive agreement estimate shall not be considered and  
8 shall be submitted as a new project.

9 (B) An amendment shall not change the start date as  
10 specified in the original project.

11 (i) The Department of Finance and Administration may obtain necessary  
12 information from a participating nonprofit organization and from the Arkansas  
13 Employment Security Department to verify that a nonprofit organization that  
14 has entered into financial incentive agreements with the Department of  
15 Economic Development is complying with the terms of the financial incentive  
16 agreements and reporting accurate information concerning investments and  
17 payrolls to the Department of Finance and Administration.

18 (j) The Department of Finance and Administration may file a lawsuit in  
19 Pulaski County Circuit Court, or the circuit court in any county where a  
20 qualifying nonprofit organization is located, to enforce the repayment  
21 provisions of this subchapter.

22 (k) The Department of Economic Development shall have the power to  
23 promulgate rules necessary to implement, enforce, and administer this  
24 subchapter.

25  
26 */s/ D. Evans, et al*  
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